



**19**  
**MAR**

**INSURANCE**  
**101**

**3**  
**PM**

MARCH MADNESS IS ON THE WAY AND SO IS ANOTHER GREAT CONTINUING EDUCATION OFFERING FROM CENTRAL PA IEC.

JOIN ASSOCIATE PARTNER, FEDERATED INSURANCE, AT OUR MECHANICSBURG FACILITY (8 LONG LN) FOR THIS PRESENTATION.

YOU HAVE INSURANCE, BUT ARE YOU COVERED? ARE YOU PAYING MORE THAN YOU NEED TO? INSURANCE IS COMPLEX AND CAN BE VERY CONFUSING. THIS DISCUSSION FOCUSES ON SOME COMMON COVERAGE CONCERNS AND PRESENTS REAL-LIFE EXAMPLES OF THE DIFFERENT FACTORS THAT DETERMINE BUSINESS INSURANCE PREMIUMS. ATTENDEES WILL GET A BETTER IDEA OF HOW THEY CAN TAKE CONTROL OF THEIR INSURANCE AND RISK MANAGEMENT PROGRAMS, WHICH MAY HELP TO REDUCE FUTURE COSTS.

RSVP TO MARISSA AT [EXECDIR@CENTRALPAIEC.ORG](mailto:EXECDIR@CENTRALPAIEC.ORG) BY 3/15/19 TO RESERVE YOUR FREE SEAT!